UHI is a globally recognised tertiary institution providing innovative further and higher education for over 36,000 students across 70 campuses and learning centres spread across the Highlands and Islands, Moray and Perthshire. UHI’s mission is to provide a transformational impact on it the people, communities and economy of the regions we serve through a rich blend of academic programmes from access level to PhD. UHI has an ambitious [Strategic Plan 2030](https://www.uhi.ac.uk/en/t4-media/one-web/university/about-uhi/facts-and-figures/publications/pdfs/uhi-strategic-plan-2030.pdf) which builds on our success to date and takes our ambition forward across five key strategic themes: teaching, learning and student support; research and innovation impact; enterprise and growth; environmental sustainability; and operational excellence.

This role will sit within the Economic Development and Advancement directorate, alongside other wider industry, enterprise and commercial partnerships activity and will support both UHI’s enterprise and growth, and research and innovation impact priorities.

The initial focus of the Commercial Partnerships Manager role will be in developing a sustainable plan for Health and Life Sciences, leading the development of a Business Plan for UHI’s Life Sciences Innovation Centre and One Health agenda working closely with colleagues in the [*Institute of Health Research and Innovation*](https://www.uhi.ac.uk/en/research-enterprise/res-themes/health/)and the wider Faculty of Science, Health and the Environment.

The Life Sciences Innovation Centre (LSIC) on Inverness Campus operates as a flexible open access innovation facility, with a strong theme of collaboration with Highlands and Islands Enterprise, NHS Highland, the academic sector and commercial partners. This activity is intended to generate new products and services, business start-ups and inward investment, as well as healthcare service improvements and new models for clinical delivery for the NHS.

In addition to being part of the Inverness and Highland City-Region Deal programme, the LSIC project has also benefitted from European Regional Development Funding (ERDF) to deliver additional research and innovation outcomes around collaboration with companies in health and life sciences.

**One Health**

One Health - the concept of an integrated approach to human, animal and environmental health - is a strategic priority for UHI. We now have a Knowledge Exchange sectoral Group in this arena and the post-holder will be central to co-ordinating activity from across the Partnership in One Health, and in attracting knowledge exchange and commercial activity in this space.

**Commercial Partnerships Manager**

This post has been created to deliver to the remit of the Life Sciences Innovation Centre in the first instance, but will then develop into a broader role to support growth of commercial partnerships and commercialisation across UHI. This post will also be instrumental in maintaining and growing partnerships with various organisations and businesses across the region and beyond.

A background in a relevant scientific field as well as experience of partnership development, external funding, engagement and commercialisation would be of benefit to the role.

A detailed job description and person specification for the post are attached.

Applicants with informal questions are encouraged to contact either Prof Ian Megson, Head of the Institute of Health Research and Innovation, at [ian.megson@uhi.ac.uk](mailto:ian.megson@uhi.ac.uk) or Alison Wilson, Director of Economic Development and Advancement, at [alison.wilson@uhi.ac.uk.](mailto:alison.wilson@uhi.ac.uk)

**Pay and Benefits**

This role is linked to grade 8 on the UHI payscale. The starting salary for this position will normally be in the range of £49,384 - £52,393 per annum.

This post is permanent and full-time; the post-holder will work 35 hours per week on a working pattern agreed with their line manager.

Full-time posts carry a total of 39 days leave per annum (inclusive of public holidays). It is practice that, with the exception of the Christmas and New Year closure period, leave may be taken at any time of year, subject to the requirements of the post, department and permission of your line manager.

The workplace pension scheme we provide to workers at grade six and above is the Universities Superannuation Scheme (USS). This is a qualifying pension scheme, which means it meets or exceeds the government’s standards. Full information on the scheme can be found at [www.uss.co.uk](http://www.uss.co.uk)

**Recruitment Process**

This post is being advertised internally. When completing the application form please ensure that you clearly evidence how you meet the selection criteria identified on the relevant person specification.

* **The deadline for submitting your application is midnight 24th November 2024.**
* **Interviews will be held in Inverness w/c 2nd December 2024.** If you have any queries regarding our recruitment and selection process, or if you would like to request any reasonable adjustments to either the recruitment process or the prospective job, please contact the Human Resources team at [hr@uhi.ac.uk](mailto:hr@uhi.ac.uk).